

## Message Text

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ACTION ARA-10

INFO OCT-01 ISO-00 AID-05 IGA-01 /017 W

----- 001259

R 121638Z MAY 75

FM AMEMBASSY BOGOTA

TO SECSTATE WASHDC 8562

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E.O. 11652: NA

TAGS: EAID, CO

SUBJECT: USAID LOAN DISBURSEMENT PROCEDURES

FOR ARA ASST SEC ROGERS AND ARA/LA HERMAN KLEINE FROM AMBASSADOR

REF: A) STATE 101565 B) BOGOTA 4171

1. THE AID/W PROPOSED TACTICS FOR DEALING WITH WHAT ADMITTEDLY HAS BEEN A LONG-STANDING AND FRUSTRATING PROBLEM OF USAID DISBURSEMENTS (REFTEL A) THREATENS TO CONVERT THIS MATTER INTO A SERIOUS POLITICAL IRRITANT WHICH COULD EVEN RISK THE CONTINUATION OF THE AID PROBLRM HERE. REFTEL B EXPLAINED THE BACKGROUND AND TECHNICALITIES OF THE ISSUE.
2. UNQUESTIONABLY, RECENT HANDLING OF USAID DISBURSEMENTS HAS BEEN POOR. THE ISSUE HAS EXISTED FOR YEARS, SINCE WE STARTED SECTOR LENDING; THE PROBLEM UNFORTUNATLY INVOLVES COMPLEX LEGAL AND BUREAUCRATIC PECULIARITIES OF THE GOC BUDGET SYSTEM WHICH COMPLICATES EFFORTS TO RESOLVE IT. THE PROBLEM WAS RECENTLY EXACERBATED BY AN OVERALL POLITICAL ISSUE INVOLVING THE CONTROLLER GENERAL OVER WHICH THE EXECUTIVE BRANCH HAS NO CONTROL AND CANNOT SETTLE ADMINISTRATIVELY (BOGOTA 2765).
3. THERE ARE TWO DIMENSIONS TO THIS BASIC ISSUE A) THE "FLOAT" PROBLEM, I.E. THE EXISTENCE OF AID BALANCES THAT HAVE NOT BEEN DISBURSED; AND B) THE QUESTION OF DIVISING A NEW DISBURSEMENT PROCEDURE THAT WILL AVOID PERPETUATING THE "FLOAT" PROBLEM IN THE FUTURE.
4. AS TO THE FIRST, CONSIDERABLE PROGRESS HAS BEEN MADE IN ELIMINATING THE CURRENT FLOAT. IT IS NOW DOWN TO THE EQUIVALENT

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OF ONE MILLION DOLLARS AND THE GOC HAS PROMISED TO ELIMINATE

THIS SMALL BALANCE IN A MATTER OF DAYS. WE HAVE PUSHED THE GOC HARD ON THIS ISSUE FOR MONTHS, AND THEY HAVE TRIED WITHIN THE COMPLEXITIES OF THEIR SYSTEM TO SETTLE THE ISSUE. THEY HAVE MADE INTERNAL IMPROVEMENTS IN THE BUDGETARY SYSTEM; THEY HAVE REDUCED THE FLOAT; THEY HAVE PROMISED AT HIGH LEVELS THAT THEY WOULD MAKE EVERY EFFORT TO AVOID A RECURRENCE OF THE "FLOAT" PROBLEM.

5. NOW THAT THE FLOAT PROBLEM APPEARS DE MINIMUM IN THEIR EYES, WASHINGTON IS REQUESTING VIRUTALLY A DEMARCHE ON THIS ISSUE. WE HAD TOLD THE GOC THAT WHEN THE FLOAT WAS ELIMINATED WE WOULD RESUME DISBURSEMENTS. NOW WASHINGTON SAYS THAT THIS IS NOT ENOUGH--WE MUST ALSO FORMALLY NEGOTIATE NEW PROCEDURES AND APPLY THEM RETROACTIVELY.

6. I AM AWARE THAT AID/W'S MAJOR CONCERN IS WITH NEW DISBURSEMENT PROCEDURES TO AVOID PERPETUATING THE FLOAT PROBLEM, AND THAT THE TACTICS WE HAVE BEEN INSTRUCTED TO FOLLOW IN REFTEL A ARE DESIGNED TO PROVIDE LEVERAGE TO FORCE THE GOC TO SETTLE THE PROBLEM. LET ME MAKE CLEAR THAT MY OBJECTION IS ONLY TO THE PROPOSED TACTICS, NOT TO THE GOAL OF IMPROVING THE DISBURSEMENT PROCEDURES, AN OBJECTIVE I WHOLDHEARTEDLY SHARE. THE PROBLEMS ARE THE FOLLOWING: A) THE STRICT REIMBURSEMENT TECHNIQUE WHICH REFTEL A SAYS IS THE ONLY "REASONABLE ALTERNATIVE" SUGGESTED BY THE HISTORY OF THE ISSUE MAY IN FACT BE ILLEGAL IN COLOMBIA. AT LEAST THE GOC TELLS US IN WHAT I BELIEVE TO BE GOOD FAITH THAT THERE ARE GENUINE LEGAL AND PERHAPS EVEN CONSTITUTIONAL OBSTACLES TO HIS ALTERNATIVE AND THAT THEY HAVE TO STUDY THESE ASPECTS. TO INSIST ON IT BY CARRYING OUT THE INSTRUCTIONS IN REFTEL A WILL NOT ONLY PUT THE NEGOTIATIONS INTO AN IMPASSE, BUT WILL PUT US IN THE POSITION OF INSISTING THAT ANOTHER GOVERNMENT DO SOMETHING ITS INTERNAL PROCESSES WILL NOT ALLOW, SOMETHING WE HAVE COMPLAINED THAT OTHER NATIONS OFTEN DO TO US, E.G. TRADE ACT. SECONDLY, GIVEN THE PERSONALITIES OF THE KEY INDIVIDUALS AND THE NATIONALISTIC SENTIMENTS THAT DO PREVAIL HERE, THE GOC WILL NOT REACT WILL TO PRESSURE TACTICS. WE WILL THUS CREATE SERIOUS PERSONAL AND RELATIONSHIP ANTAGONISMS. THIRDLY, THE AID PROGRAM IS NOW SO SMALL THAT IR REALLY DOES NOT HAVE THAT MUCH LEVERAGE. THEREFORE ALL WE MAY ACHIEVE IS SIMPLY A CONCLUSION BY THE GOC THAT IS IS NOT WORTH THE ADMINISTRATIVE BURDENS AND POLITICAL IRRITANTS THAT ARE PROVIDED. LIMITED OFFICIAL USE

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(THE SECTOR LOAN APPROACH SUFFERED SERIOUS ADMINISTRATIVE AND BUDGETARY PROBLEMS, AND, LARGELY FOR THESE REASONS, USAID HAS DEAUTHORIZED OR DEOBLIGATED APPROVED PROGRAMS BY NEARLY \$80 MILLION IN THE PAST YEAR OR SO. IN THE PAST TWO FISCAL YEARS, NET AID OBLIGATIONS HAVE ACTUALLY BEEN NEGATIVE, AND BY A SUBSTANTIAL AMOUNT).

7. ON MAY 9, BILL ELLIS AND I HAD A FRANK TALK WITH THE MINISTER OF FIANCE. IDESCRIBED THE PROBLEM, EXPLAINED OUR

NEEDS, AND PROVIDED THE MINISTER WITH A MEMO OUTLINING THE HISTORY, THE PROBLEMS AND OUR PORPOSED SOLUTIONS, HE SAID HE WANTS TO SOLVE THE PROBLEM, AND HE PROMISED TO HAVE HIS PEOPLE PROVIDE US BY THE END OF NEXT WEEK WITH AN EXPLANATION OF THE LEGAL AND CONSTITUTIONAL IMPEDIMENTS AND WITH SUGGESTIONS AS TO HOW WE CAN ACCOMMODATE TO THEM. IN PARTICULAR HE PROMISED TO STUDY A PROPOSAL WE HAVE MADE, AD REFERENDUM TO WASHINGTON, WHICH WE BELIEVED WILL BE EFFECTIVE.

8. IN VIEW OF MY DEALINGS WITH THE MINISTER, I STRONGLY RECOMMEND THAT WE BE ALLOWED TO CONTINUE OUR DISCUSSIONS ON THIS ISSUE, SEEKING A COMPROMISE SOLUTION SATISFACTORY TO BOTH GOVERNMENTS, RATHER THAN THE "ULTIMATUM" TACTICS OF REFTEL. THIS WILL REQUIRE THE RELAXATION OF THE "DEADLINE" POSTURE AID/W SEEMS TO HAVE TAKEN, AND MAY TAKE A LITTLE TIME. BUT IT WILL BE IN THE LONG-RUN INTEREST OF OUR RELATIONS WITH COLOMBIA AND OF THE DEVELOPMENT PROGRAM TO DO SO. I THEREFORE VERY STRONGLY SUPPORT THE COUNTER-PROPOSAL OF TACTICS OUTLINED IN REFTEL B, AND IN PARTICULAR, RECOMMEND THAT WHEN THE CURRENT "FLOAT" IS ELIMINATED THAT WE RESUME DISBURSEMENTS AGAINST EXISTING, ELIGIBLE LOANS (069 AND 073).  
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